

Position Title Sales Associate

Seasonal openings for people with plant-related products, pet, and water gardens/pond experience.

Statement of Duties

The position is responsible for answering customer's questions about our products and recommending the right solutions. You should be able to respond promptly, resolve customer complaints and ensure maximum client satisfaction. Sales associate should stay up-to-date with product knowledge and maintain our store's high standards for organization and visual appearance.

Position Functions

The essential functions or duties listed below are intended only as illustration of the various types of work that may be performed. The omission of specific statements of duties does not exclude them from the position if work is similar, related, or a logical assignment to the position.

1. Interact and greet customers. Approach those who signal for assistance.
2. Discuss customers' interests and preferences and direct them to products and solutions.
3. Explore and resolve customer questions or concerns.
4. Develop product knowledge of all store departments and provide verbal tours of property.
5. Maintain sales areas for a neat, clean, and safe work environment.
6. Comply with inventory control procedure.
7. Build productive trust and relationships with customers.
8. Develop new ways to improve sales (e.g. merchandising, and marketing activities).
9. Maintain company standards as set forth in the policy manual and training card program.

Recommended Minimum Qualifications

Physical and Mental Requirements

Work performed in both indoor and outdoor settings, moderate noise; climb or balance, stoop, kneel, crouch, or crawl, reach with hands and arms, and taste or smell up to 1/3rd of the time; walk or use hands up to 2/3rd of the time; and stand and talk or listen/hear more than 2/3rd of the time frequently lifts to 10 to 40 lbs., seldom lifts up to 100 lbs. Normal vision is required for the position to view fish disease, and insects on plants. Equipment used includes trucks, forklift, light trucks, automobile, hand tools, light equipment, office equipment and computers.

Education and Experience

Requires knowledge of arithmetic, English language and grammar. Equivalent to high school education received through a diploma or equivalency examination.

Knowledge, Skills and Abilities A candidate should have working knowledge of retail sales, have good interpersonal and communications skills, and the ability to interact well with the public.

For more information or to apply, contact HR at extension 251.

Applications must be made in person.

Hyannis Country Garden 508-775-8703 380 West Main Street, Hyannis MA
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